



Changing Lanes on the
Business Expressway



Guests' Profiles

Mr. PRADIPTA MOHAPATRA



Chairman & Co-founder, Coaching Foundations India Ltd.

With a business career spanning 35 years, Mr. Pradipta Mohapatra has worked in a number of businesses such as retail, entertainment, telecom, IT and Bio tech. As a supervisor of CEOs, Mr. Mohapatra has spent the last decade in coaching and mentoring CEOs.

He has been credited as the founder of modern retailing in India as well as to have brought back to health, a number of sick and ailing companies. He is a director on the Boards of numerous companies in India, Asia Pacific, Europe and USA.

Mr. Mohapatra was educated at NIT, Jammalal Bajaj Institute of Management and Harvard Business School. He was invited to be a fellow of Chartered Management Institute, UK. He has been the Chairman of the Confederation of Indian Industries-Southern Region, President of the Madras Management Association and an Executive Council Member of the All India Management Association. He co-founded 'Coaching Foundation India Ltd.', the largest executive coaching organisation in South East Asia. He spends significant time in coaching executives in India and global companies as well as many Indian entrepreneurs, as a Venture Partner in PE Fund.

He has co-authored "India's Global Power Houses" published by Harvard Business School Publishing (2009) and "Are you ready for the Corner Office" published by Sage Publishers (2014).

MR. ASHISH JHAVER



**Vice President,
Internal Audit, RBS Business Services Pvt. Ltd.**

Mr. Ashish is passionate about travelling and meeting people. His unwavering focus on people has helped him become a strong leader at RBS. He is the Vice President, Internal Audit at RBS Business Services Private limited and was recently felicitated with a long term Service Award. He excels in Anti Money Laundering, Risk and fraud investigation audits across banking products and processes in his 15 years of experience. He qualified as a Chartered Accountant in his first attempt and also earned a PGDBA at LIBA in 2005. He is also a Certified Internal Auditor from 'The Institute of Internal Auditors', Florida.

Ashish started business at an early age of 17 and has been developing Real Estate projects in and around Chennai. Using Semi knocked down Bicycles, he conducts impactful training programs for Corporate and Social clubs on "Adapting Change". Having travelled to more than 20 countries he believes in learning from life every day. Positive attitude and hard work has helped Ashish earn executive committee memberships in prestigious educational institutions. He is also a Director of social organizations whose objective is to ensure cloth and education is provided to the needed. Ashish strongly believes in work life balance and spends most of his family time with his 2 darling daughters.

Prof. AMARAN JAMBULINGAM



Senior Vice President & Head (Global Operations), Global Determinants Inc, Hobbeez

Professor Jay is the Senior Vice President & Head (Global Operations), Global Determinants Inc, Hobbeez

Jay has an extraordinary academic background. He is an alumnus of the Indian Institute of Technology at Madras, the Indian Institute of Management at Ahmedabad and the Sloan School, at MIT, Boston. At IIT Madras, he received the honour of “Order of Merit”. He was associated with LIBA during its fledgling days.

Jay has over 35 years of international experience, covering 113 countries. He has worked at the International Finance Corporation; the private sector arm of the World Bank, in the specific area of global collaboration .He received a commendation letter for having brought about the maximum number of collaborations, a record to this day.

To his credit, Jay has 3 major contributions to the world of business: One, he was one of the pioneers in the design and use of spread sheets in the early ‘80s. Two, he was part of the world’s first Y2K fix called DA-TE-2000, a program singularly responsible for the expansion of the Indian software industry. Thirdly, he co-created the Levi-algorithm-suite that mimics weather patterns and is widely used in risk management, first used by Deutsche Bank, and later acquired by Warren Buffet.

Jay runs a cluster of 23 start-up companies that are located in US and India – the portfolio is largely into education. Some of them are: “Using Games to Build Thinking Skills”, “Nurturing Hobbies over a lifetime”, etc. In his spare time, Jay runs a community project with the title “Living 4 Giving” Over a 24-year period, he has provided mentoring and funding services to over 6,000 Indian students to study in USA.

Those close to Jay know that while he does not have the need to work for one more day in his life, he still puts in a 105-hour work-week and enjoys making a difference.

Dr. N CHANDRASEKARAN



Management Consultant, Supply Chain and Strategy & Director, Jansons School of Business, Coimbatore

Chandrasekaran has his Phd in Economics – Financial Management, University of Madras and was conferred the same in 1990. He did his research at IFMR, Chennai. A Certified Supply Chain Management Professional, a professional certification process by APICS – American Association of Operations Management.

Currently, Chandrasekaran is Director, Jansons School of Business, Coimbatore and a Management Consultant in the area of supply chain and Strategy. His interests include setting up research initiatives at the school in the area of strategy, supply chain and commodity and currency risk management in procurement function. He along with an inter-disciplinary team of professors and professionals involved in research and advisory in the area of procurement risk management focused on currency and commodity price volatility.

Dr.Chandrasekaran's early decade of professional experience is in areas relating to project planning in development sector, corporate planning, and strategic initiatives in agro based sector. His later decade of professional experience includes passionate work with SMEs and startups in the areas of mergers, acquisitions, corporate restructuring, developing business models, fund raising and putting together key resources by working directly with the promoters. He was involved with Take Solutions Ltd as Head of Strategy, HR and investor relations over a period of fourteen years.

For the past fifteen years, he has also been teaching Strategic Management, Mergers, Acquisitions and Corporate Restructuring and Supply Chain Management at institutes of excellence. He has authored a text book on Supply Chain Management published by Oxford University Press in 2010 and jointly authored another book on Strategic Management which is published by Oxford University Press in 2011. He has also jointly authored a book Ethical Supply Chain which was published in 2012. A book titled "Agribusiness Supply Chain" as a joint author with Professor G Raghuram, IIM Ahmedabad is published by Taylor and Francis, NY in March 2014. "Incredible Champions" authored by him was published in 2014. He is also working with a joint author on "Operations Management" to be published by OUP.

Dr. JAYARAM K. IYER



Chief Strategy & Analytics Officer, Matrimony.Com Ltd.

Dr. Jayaram K Iyer is currently the Chief Strategy & Analytics Officer at Matrimony.com. HE holds an MBA, M.Phil and PhD with coursework from FMS, Madras, Karunya & Boston Universities, Harvard Business School, MIT Sloan, etc. He has seasoned Executive Leadership of over two decades with experience in Strategy, data Sciences and Operations across a host of national and international firms.

Dr. Jayaram is an avid speaker in subjects such as Strategy, Analytics and Behavioural Decision Theory. He is also a Contributor to TiE, Start-up Forums, SHRM, Teaching Innovation Forums, etc. Before joining Matrimony.com, Dr. Jayaram was associated with LIBA as Strategy & Analytics Consultant and Associate Professor for 8 years between May 2004 and August 2012.

He was the Strategic Advisory: For leading international MNCs and specialized in Business Strategy with Execution responsibilities, Digital Marketing Strategy, etc. His other roles also include data scientist, researching and teaching. Dr. Jayaram was also associated with Chattel & Wood Management Consulting for business analysis, operating and marketing strategy. He was also the Head - Power Transmission Systems, SBU Commercial, Siemens Ltd. for 9 years between 1989-1998 for business strategy, Project management, operations, sales etc.

Mr. N. S. MUTHUKUMARAN



**Executive Director,
Hansa Research Group Pvt. Ltd.**

Mr. Muthukumaran is a mechanical engineer from REC Trichy and PGDBM from XLRI. He has over 30 years of experience in the marketing research industry. When he left Nielsen he was the Vice President, Pricing and portfolio Practice area for Asia Pacific, Middle East, Africa, India and greater China.

Prior to joining Hansa, he served as the head of Customer insights and analytics at the Jana Urban Foundation working in the area of urban financial inclusion.

He has experience across verticals such as FMCG, Durables, Services, Retail, Telecom, Retail etc researching various marketing issues such as New Product development, Brand health and equity, Customer acquisition etc. He has presented many papers in the conferences of Market Research Society of India, UK, European Society of Marketing Research, American Marketing Association, etc.

Currently he is also pursuing a Fellow Programme in Management from XLRI School of Business in the area of marketing (Pricing). He often takes guest lectures in IIM Bangalore, Ahmedabad, XLRI, IMT business schools. Apart from his work he is also passionate about long distance running, cycling, cooking, and music appreciation.

Mr. PRADEEP VISWANATHAN



**Program Manager,
Tractors and Farm Equipment Ltd.**

Mr. Pradeep Viswanathan is currently Program Manager at Tractors and Farm Equipment Ltd. He is a Stanford certified Project Manager and a PMI certified Project Management Professional with experience in Managing SAP projects.

He has consulting experience with companies like HP, BearingPoint, IBM, Apple, KONE. He has to his credit 7 complete lifecycle SAP implementations. He is also a SAP certified SD consultant. He has more than 10 years SAP experience spanning various geographies. His specialties also include project management, credit card compliance, presales, sales and marketing.

Mr. JOSEPH

**Head of IT,
ProConnect Supply Chain Solutions Ltd.**

Mr. Joseph is currently working at ProConnect Supply Chain Solutions Ltd. He has an MCA from Madras University. He has 15 years of experience in the IT industry. For the last two years, he has been working for the supply chain sector. Previously, he was working as a software developer, project management and product development in software development companies like Metexim Technologies and Farabi Technologies, Dubai.

Mr. VISHAL A. MIRPURI



Associate Director, Commercial Clients, Middle Markets, Standard Chartered Bank

Mr. Vishal A Mirpuri is an alumnus of LIBA, batch of 2005. He is currently employed as Associate Director, Commercial Clients, and Middle Markets Team (MM) at Standard Chartered Bank. He has successfully taken 5 Indian corporates global- handholding the corporates for the entire banking and financial requirements.

He has been working in the banking sector for over 10 years. He was working with ING Vysya Bank Ltd. for 5 years as Relationship Manager – Emerging Corporates (EC) and he has numerous achievements under his cap like first acquisition advisory mandate for SCB – Tamil Nadu and successful completion of structured trade transaction of USD 48 Mio.

Mr. AJIT MATHAI



Director, Deloitte Touche Tohmatsu Ltd

Mr. Ajit Mathai is currently Director of Deloitte Touche Tohmatsu Ltd. He has an Industrial Engineering background and a post-graduation in Human Resources & Industrial Relations (HR) from Xavier Labour Relations Institute (XLRI), Jamshedpur.

He has led large integrated assignments with international agencies such as DfID, World Bank and various central and state ministries and PSUs. He has been associated with the reforms and restructuring exercises in SEBs and National Boards in India and advised different Governments on restructuring their electricity entities from the HR perspective. He has worked with several Govt. / Public Sector Undertakings to develop competency frameworks, design potential assessment programmes and design organisation wide training & development initiatives based on the same. This includes organisations such as:

- Sales Tax Department, New Delhi
- Indian Oil Corporation Limited (IOCL)
- National Thermal Power Corporation (NTPC)
- Hindustan Aeronautics Limited (HAL)
- Bharat Electronics Limited (BEL)

Mr. VENKAT SUBRAMANIAM



**Senior Vice President,
Aftermarket, Ashok Leyland Ltd.**

Mr B Venkat Subramaniam, a mechanical engineer with a PG diploma in Business Management from IIM Bangalore, has engaged with the automotive industry for over 25 years.

He started his career with the TVS group and has worked his way up through functions such as Business Planning, Service and Spare parts, Exports, Product Management and TQM. He has a passion for TQM and was part of the core team in TWO organizations that challenged and obtained Deming prize for TQM, one of the oldest and most widely recognized quality award in the world.

At Ashok Leyland, he has led Marketing, Vehicle development programs, corporate strategy and currently heads the Global Aftermarket function.

He has played an active role in industry bodies such as ACMA (Automotive components manufacturers Association of India), CII (Confederation of Indian Industries) & SIAM (Society of Indian Automobile manufacturers) through various committees.

Apart from a passionate learner of Brand management and TQM, he has varied interests in sports, music and spirituality. His vast experience, responsibilities, and challenges faced in his career are valuable lessons for young managers' world over.

Mr. GEORGE PAUL



Managing Director Synthite Group of Companies

George Paul is the Managing Director of Synthite Industries Ltd, the world's largest oleoresin company and Director of its subsidiary companies Herbal Isolates (P) Ltd, Symega Flavours India (P) Ltd, Intergrow Foods & Beverages Pvt. Ltd and Synthite Exports Ltd. Synthite has won four National awards from the Hon'ble President of India for outstanding export performance. The CSR arm of Synthite, CVJ Foundation is proactively contributing to the welfare of the people locally and among the farming community nationally.

A graduate in Natural Science from Kerala University, he has been spearheading the Synthite group right from its inception in 1972. His various stints in trade bodies like the International Federation of Essential Oils and Aroma Trades, London, (Active Director), Association of British Scholars (Patron, Kochi Chapter), All India Spices Exporters' Forum (Former Chairman), Indian Council of Agricultural Research Ltd, American Management Association(Member), CII- Kerala State Council and Indo American Chamber of Commerce (Former President- South India Council) has resulted in him being an advocate of change for the Indian oleoresin industry at large.

He is also a Syndicate member of Cochin University of Science and Technology (CUSAT) as an expert from the field of Industry & Commerce. On a personal level, George is very passionate about improving the quality of education in the country and is the chairman of St. Mary's Educational Society in Delhi, Treasurer of Vidyodaya School, Kochi, Director of Global Academy for Education and Training, Kochi and Malankara Orthodox Syrian Church Medical College, Kolenchery. He is serving on the advisory board of Berchmans Institute of Management Studies, Changanachery, as a member of the Governing Board, for Indira Institute of Business Management, Mumbai and also as a member of Academic Council, St. Teresa's College, an autonomous educational institution in Kochi. He is currently serving as the vice chairman of the Industrial Advisory Board at Kerala University of Fisheries and Ocean Studies.

Mr.P.K. MOHAMED MUYEENUDDIN



Managing Director, ACCEM Industries Pvt. Limited

Mr. P. K. Mohamad Muyeenuddin is the Managing Director of Silicon Valley Auto Components Pvt Limited. He is also the Managing Director of ACCEM Industries Pvt Limited, Director- Naztec International USA and a partner at Arima Ventures.

A B.Sc physics graduate who later did his M.S. in Satellite Communications, Mr. P K Mohamed Muyeenuddin was the project head for making telemetry tracking antenna for Vikram Sarabhai Space Centre, Trivandrum. He has executed various projects for the Department of Telecom, ISRO, Doordarshan, DRDL (Defence Research and Development Laboratory), Indian Airforce and many more such national organisations.

An alumnus of Loyola College Chennai, Mr. P. K Mohamed was in charge of the physics lab activities, had a R&D centre set up at his hostel room, operated Bertram hall movie projectors and executed several electronic projects for the college. His passion for HAM radio and the knowledge he possessed gave him an opportunity to take HAM radio classes for his seniors and teachers when he was doing his first year at Loyola. He holds an Advanced Grade Amateur Radio (HAM) License, Call sign VU2MON. Mr. Mohamed has won an appreciation for getting a lifesaving drug from Los Angeles, U.S.A within 21 hours for a patient at Tirupathi Govt. Hospital – made possible by Amateur Radio Contact.

An avid participant in all science related competitions and fairs starting from primary school, he has won several prizes and honours in both the state and national level. Mr. P .K Mohamed was a regular visitor at Thumba Space Research Centre and has witnessed 6 launches from the control segment. P K Mohamed is an active member of CII (Confederation of Indian Industries), FIEO (Federation of Indian Export organisations), Green Peace, AASI (Automobile Association of southern India), ACME, Indo-Japan chamber of commerce and FICCI (Federation of Indian Chambers of Commerce and Industry). He is an extensive traveller who loves nature, gardening, fishing and racing bikes. He has a huge aquarium (15 feet x 13 feet x 7 feet) at his home.

Mr. NAVEEN VALSAKUMAR



**Founder,
Notion Press Media Pvt. Ltd.**

Mr. Naveen Valsakumar is the founder of Notion Press, an online platform for authors to write, and designs books for free. Authors can get professional help for editing, designing the layout and book cover and marketing through paid packages. Mr. Naveen Valsakumar graduated in Aeronautical Engineering and started his career with Sutherland Global Services. In his five year stint, he has worked with sales and engineering teams, and then finally served as Head of Training & Development handling teams in India and Philippines before starting Notion Press. At Notion Press, he is responsible for Sales, Marketing and Business Development.

Mr. VIKAS CHAWLA



Co-founder, Social Beat Digital Marketing LLP

Mr. Vikas Chawla is the Co-founder of Social Beat, A digital marketing agency & Co-Founder of Influencer, India's largest social media influencer network. In a span of 3 years, Social Beat has turned a Google Partner and one of the leading digital agencies in South India with a 30 member team. He holds a bachelor's degree in Commerce from Loyola College, Chennai and master's degree in Management from London School of Economics.

Mr. Vikas has experience in diverse functions ranging from marketing, sales and HR and has worked with the manufacturing sector in India, hospitality sector in India & UK and the e-learning sector in Germany. His last corporate role was as the Marketing manager at TI Cycles (Murugappa Group) handling product management and brand management for the premium range of cycles.

Mr. Vikas heads the London School of Economics Alumni Association in Chennai and is active in various management forums like Young Indians, Madras Management Association, British Business Group and The Indus Entrepreneurs. He is an Industry Council member of Digital Academy of India and also an Academic Mentor for Marketing at the Kumaraguru Business School in Coimbatore. He along with his team have run workshops & seminars at various forums including IIM Ahmedabad, IIT Madras, CII, Entrepreneur's Organizations amongst others. He is an avid cyclist and loves travelling – having travelled to 30 countries.

Mr. DORAI THODLA



**Founder,
iMorph Inc.**

Mr. Dorai Thodla runs product and consulting companies - iMorph Innovation Center Pvt Ltd in Chennai, and Technology Strategies LLC in California, USA. He was previously Chief Technology Officer at Coromandel Industries Inc. He is currently working on building data science team and applications. He mentors innovation initiatives in engineering colleges. He also mentors technology product start-ups. Mr. Dorai develops communities of technologists and start-ups and helps students build technology and product skills.

Mr. VENKATESH BALASUBRAMANIAM



**Founder and Chief Connector,
Compunet Connections India.**

Mr. Venkatesh Balasubramanian, has an experience of more than two decades in developing Software Products and Services for customers across the globe in organisations like Future Point Infosys, iPower Solutions India Ltd, eTeam, Sify and Mindtree. He started his career as a developer and worked all the way to reach heights as a Delivery Manager. He has been instrumental in forming high performing teams with high satisfaction, which eventually results in excellent customer satisfaction. He has worked in all spheres of business from Training and Mentoring to Marketing, Pre Sales to Assimilation of Lateral and Campus Hires. He has also won several awards like Employee of the Year, Service Excellence award, Innovative and Creative Team award, Leader in the Field Award and Role Model Manager.