



August 2013

# Alumnus of the Month

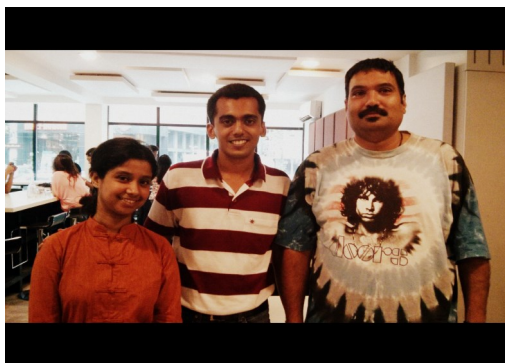
The enthusiasm of meeting a LIBA alumnus over a cup of coffee had always been high. The wait finally ended and we met Mr. Vinay Advani on Sunday, 11<sup>th</sup> August 2013. A person so free in his interaction with us, that we barely realized that we were talking to someone who had completed his PGDM from LIBA a decade and a half ago, as a part of the AB Batch of 1998. A person very humble and straightforward in talk, it was quite a pleasant surprise for us when, almost towards the end of our interaction, we got to know that Mr Advani is the Vice President of Saksoft and in charge of the overall business of the company in Singapore and the solutions part of the business in India. He has the high distinction of having travelled to various countries across the globe.

Mr. Advani recounted fondly and candidly the days he spent in LIBA, describing to us how things used to be then and how different they are now. He told us how the 9 to 5 class schedules instilled in him the discipline to adapt to the corporate work culture. He recalled both the

academic and the extra-curricular activities of yesteryear and was particularly reminded of the enthusiastic debates in class.



Travelling down memory lane, the funny moments came to mind as well. With a sparkle in the eye as he spoke about the factory visits, he had us in peals describing how, after eating their way through the Britannia factory, he and his friends were welcomed into the



Board Room with the 'No-eating-anything-from-the-factory' rule!

A person well versed with the intricacies of technological advancement in corporate culture, Mr. Advani explained how in today's world, it is imperative for all working

professionals to be accessible at all times. With the advent of 24x7 communication devices, being connected at all times is commonplace and something that is expected of everyone. He also highlighted how a hectic lifestyle would affect a person's health and the importance of being aware of all possible health hazards.

As a manager with almost 15 years of work experience, Mr. Advani touched upon a few efficient ways of motivating colleagues. He explained that when a person is entrusted with responsibilities, assigned tasks and assured of support, he would be motivated to put in his best efforts. He also explained to us how the circle of trust works and that the best way to be a manager is to give your subordinates the freedom and respect they deserve, since that is the only way to win their respect and hard work.

An amazing evening, spent in the company of an inspiring person, Mr. Advani made us realize again why we are proud to be a part of LIBA!